# Chapter 07 Designing the User and System Interfaces

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# Objective

## Describe

- User interface
- System interfaces
- historical development of the field of human-computer interaction (HCI)
- how visibility and affordance affect usability
- user-interface guidelines
  - all types of user interface types
  - specific of Web pages
  - Specific of mobile application.

# Objective (2)

#### Create

storyboards to show the sequence of forms used in a dialog.

#### Discuss

• examples of system interface found in information systems.

#### Define

• system input and outputs based on the requirements of the application program.

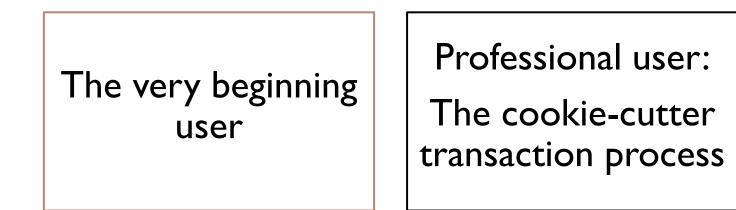
#### Design

#### printed

• on screen report

## Open case: Interface design at AE

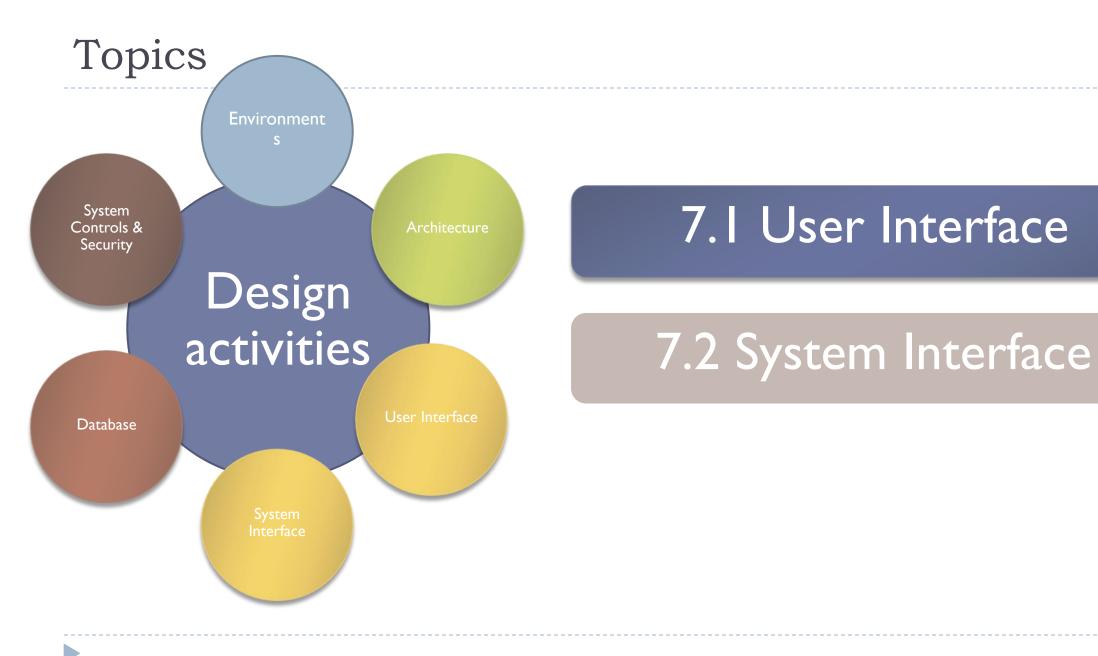
- Bob Crain, the plant manager, Aviation Electronic, Aircraft
- The support system consists product planning, purchasing, parts inventory, quality control, finished goods inventory, distribution
- Particular designing
  - Focus on user experience



## Open case: Interface design at AE (2)

Sara start create UI

- 1. Ask about events that the effect the process work
- 2. Focus on how the user would interact with the system.
- 3. Sketches of screens and asked user
- 4. Meeting and do design iteration process.
- 5. After the system completed and installed, most user already known how to use it.



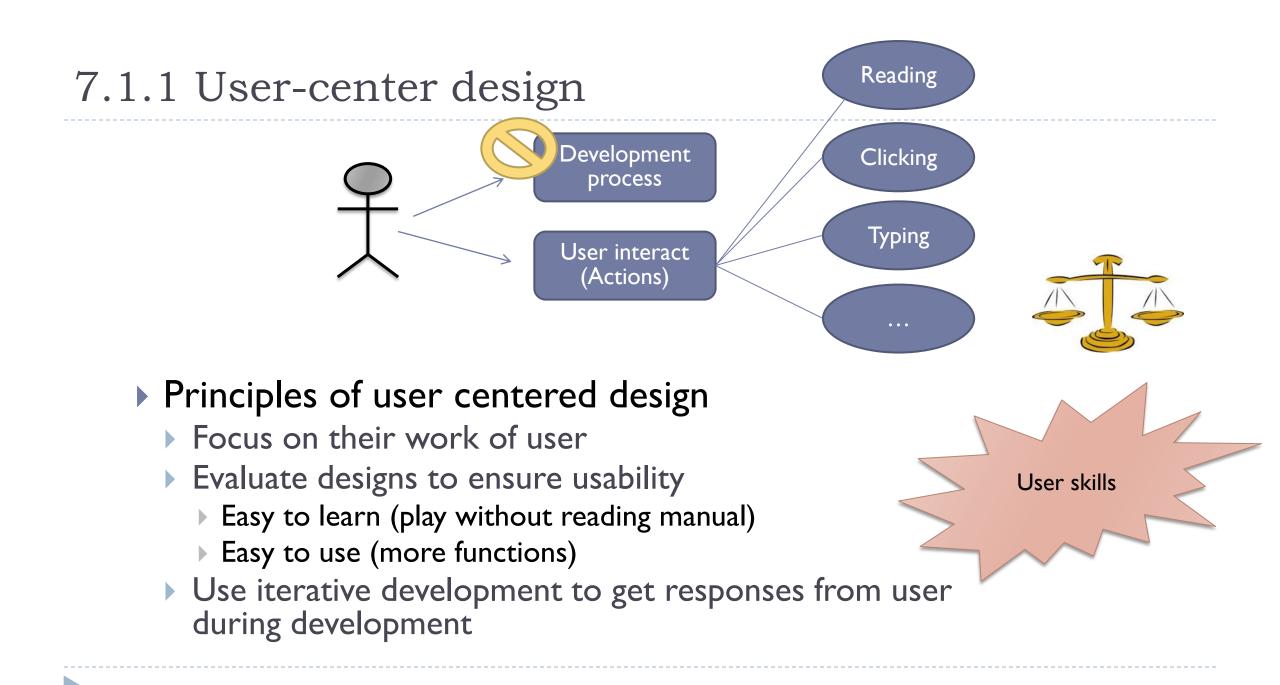


A dialog goes on between actor and system.

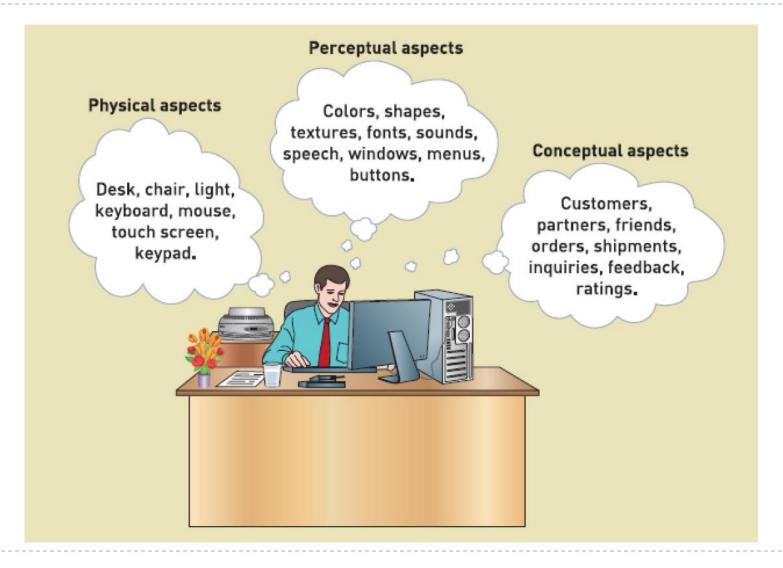
7.1 User Interface

7.2 System Interface

- Focus on inputs and outputs required minimal human intervention.
  - Automatic input capturing
  - Automatic transfer output data to other systems
  - Automatic generate printed or pdf and distributed outputs to users (Statements reports).



## 7.1.1 User-center design (2)



## 7.1.2 Metaphors for human-computer interaction

#### Direct manipulate

 Metaphor in which object on a display are manipulated to look like physical objects (pictures) or graphic symbols that represent them (icons)

#### Desktop

Metaphor in which the visual display is organized is to distinct regions, with a large empty workspace in the middle and a collection of tool icons around the perimeter

#### Document metaphors

Metaphor in which data visually represented as paper pages or forms

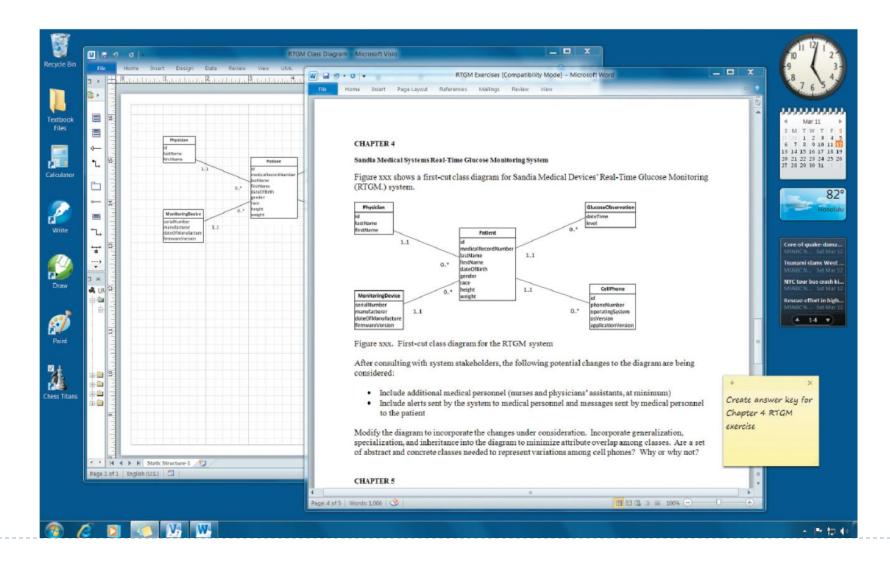
#### Dialog metaphor

- Metaphor in which user and computer accomplish a task by engaging in a conversation or dialog via text, voice, or tools such as labeled buttons.
- Computer "Listen to" User
- Computer "Responses to" User

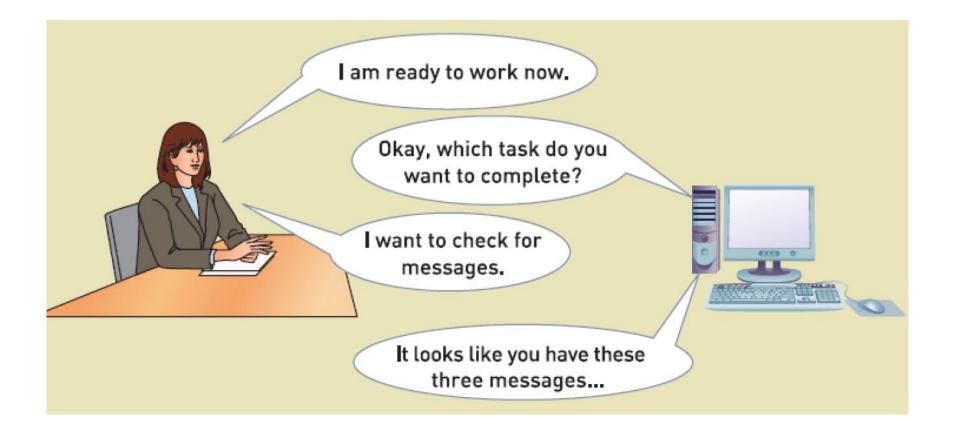
# Metaphor details

| Metaphor               | Description                                                                                                                                              | Example                                                                                                                                                                                                                                                                 |
|------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Direct<br>manipulation | Manipulating objects on a display that look<br>like physical objects (pictures) or that repre-<br>sent them (icons)                                      | The user drags a folder icon to an image of a recycle bin or trash can to delete a collection of files.                                                                                                                                                                 |
| Desktop                | Organizing visual display into distinct regions,<br>with a large empty workspace in the middle<br>and a collection of tool icons around the<br>perimeter | At computer startup, a Windows user sees a desktop, with icons for a clock, calendar, notepad, inbox and sticky notes (the computer interface version of a physical Post-It note).                                                                                      |
| Document               | Visually representing the data in files as paper<br>pages or forms. These pages can be linked<br>together by references (hyperlinks)                     | The user fills in a form field for a product he or<br>she owns, and the manufacturer's Web site<br>finds and displays the product's manual as an<br>Adobe Acrobat file, which contains a hyper-<br>linked table of contents and embedded links to<br>related documents. |
| Dialog                 | The user and computer accomplishing a task<br>by engaging in a conversation or dialog by<br>using text, voice, or tools, such as labeled<br>buttons      | The user clicks a button labeled "troubleshoot"<br>because the printer isn't working. The com-<br>puter prints questions on the display, and the<br>user responds by typing answers or selecting<br>responses from a printed list.                                      |

# Direct manipulation, desktop and document metaphors on one screen



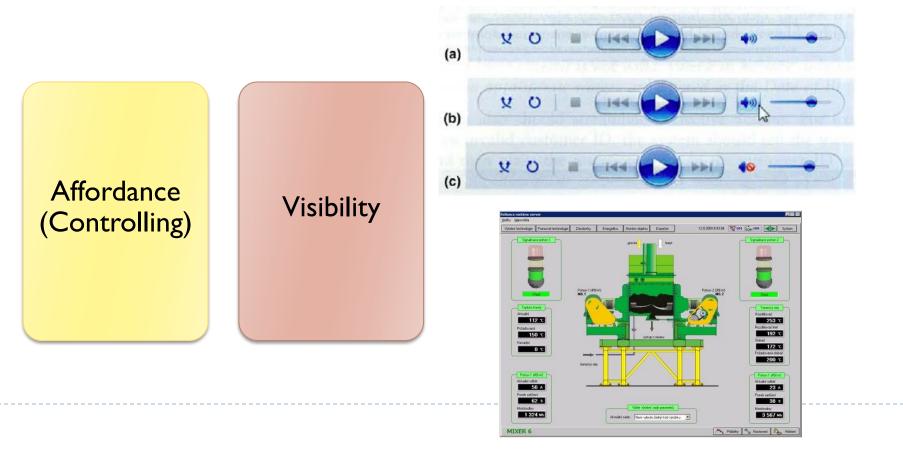
## Dialog metaphor



# 7.1.3 User-interface DESIGN CONCEPT

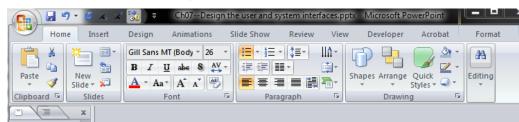
#### HCI (Human Computer Interaction)

- Norman studied the efficiency and effectiveness of UI
- Norman give two key principles in good interact between a person and a machine



# 7.1.3 User-interface DESIGN CONCEPT

#### Consistency



People are creatures of habit. After we learn one way of doing things, it is difficult to change

- Shortcuts
- Feedback
  - Progress bars, toggle buttons
- Dialogs that yield closure
  - Input sequence, task step
- Error handling
- Easy reversal of action
  - Undo or redo action
- Reducing short-term memory load





### 7.1.4 Transition from analysis to user-interface design

- Use case and the menu hierarchy
- Dialogs and story boards





## Example: RMO Use cases grouped by actor and subsystem

| Subsystem         | Use Case                          |   | Users/Actors                                                             |
|-------------------|-----------------------------------|---|--------------------------------------------------------------------------|
| Sales             | Search for item                   |   | Customer, customer service representative,<br>store sales representative |
| Sales             | View product comments and ratings |   | Customer, customer service representative, store sales representative    |
| Sales             | View accessory combinations       |   | Customer, customer service representative, store sales representative    |
| Sales             | Fill shopping cart                |   | Customer                                                                 |
| Sales             | Empty shopping cart               |   | Customer                                                                 |
| Sales             | Check out shopping cart           |   | Customer                                                                 |
| Sales             | Fill reserve cart                 |   | Customer                                                                 |
| Sales             | Empty reserve cart                | С | Customer                                                                 |
| Sales             | Convert reserve cart              | R | Customer                                                                 |
| Sales             | Create phone sale                 | U | Customer service representative                                          |
| Sales             | Create store sale                 | D | Store sales representative                                               |
| Order fulfillment | Ship items                        |   | Shipping                                                                 |
| Order fulfillment | Manage shippers                   |   | Shipping                                                                 |
| Order fulfillment | Create backorder                  |   | Shipping                                                                 |
| Order fulfillment | Create item return                |   | Shipping, customer                                                       |
| Order fulfillment | Look up order status              |   | Shipping, customer, management                                           |
| Order fulfillment | Track shipment                    |   | Shipping, customer, marketing                                            |
| Order fulfillment | Rate and comment on product       |   | Customer                                                                 |
| Order fulfillment | Provide suggestion                |   | Customer                                                                 |

# Example: RMO Use case grouped into first cut menu hierarchy

| Menu Description                                | Menu Choices (Use Cases)                                                                                                                                                                                                                                        | Inten           | nded User(s)                               |
|-------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|
| Shopping cart functions<br>(primary or reserve) | <ul> <li>Search for item</li> <li>View product comments and ratings</li> <li>View accessory combinations</li> <li>Switch carts (primary to reserve or vice</li> <li>Fill shopping cart</li> <li>Empty shopping cart</li> <li>Check out shopping cart</li> </ul> | Custo<br>versa) | omer                                       |
| Sale creation                                   | <ul> <li>Search for item</li> <li>View product comments and ratings</li> <li>View accessory combinations</li> <li>Create sale</li> </ul>                                                                                                                        |                 | omer service and store sales<br>sentatives |
| Order shipment                                  | <ul> <li>Ship items</li> <li>Manage shippers</li> <li>Create backorder</li> <li>Create item return</li> <li>Look up order status</li> <li>Track shipment</li> </ul>                                                                                             |                 | omer service and store sales<br>sentatives |
| Customer order control                          | <ul> <li>Look up order status</li> <li>Track shipment</li> <li>Create item return</li> <li>Rate and comment on product</li> <li>Provide suggestion</li> </ul>                                                                                                   | ls it can be    |                                            |

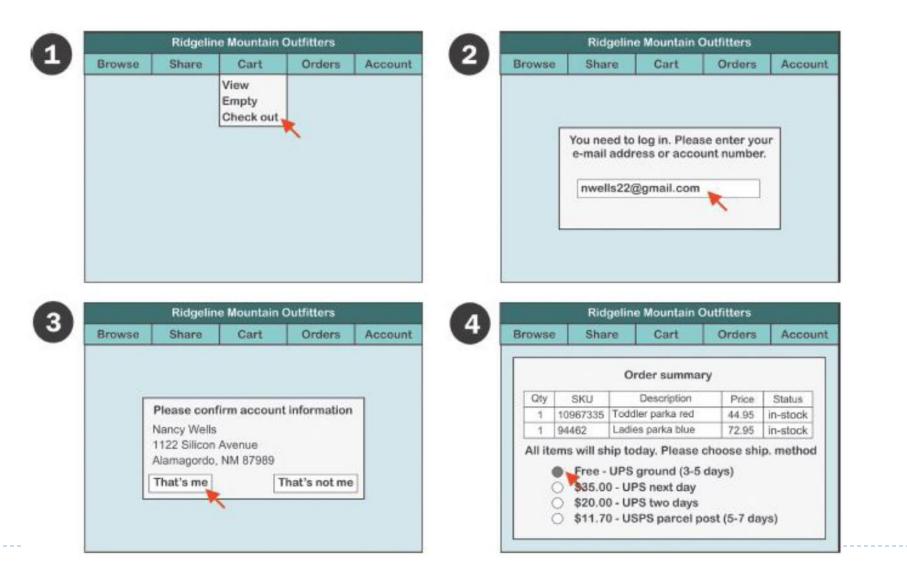
# Dialog design

- For each use case, think of the natural flow of a dialog between user and computer
  - Based on the flow of activities in use case description and/or the system sequence diagram
  - Use natural language to emphasize feed back to user
  - Create a story board of the dialog, showing the sequence of sketches of the screen each step of the dialog. (storyboarding)
  - Review the storyboard with users

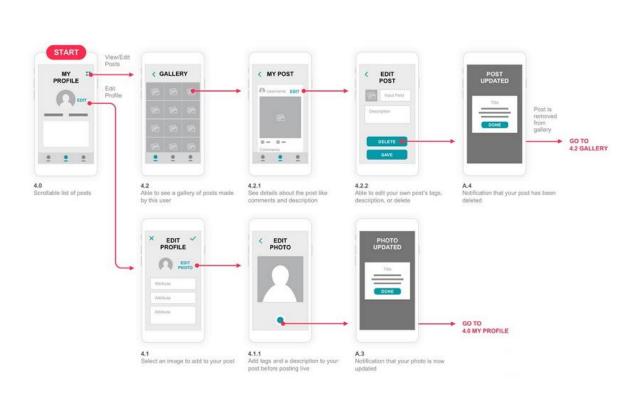
### From dialog to storyboard (part1) Use case check out shopping cart

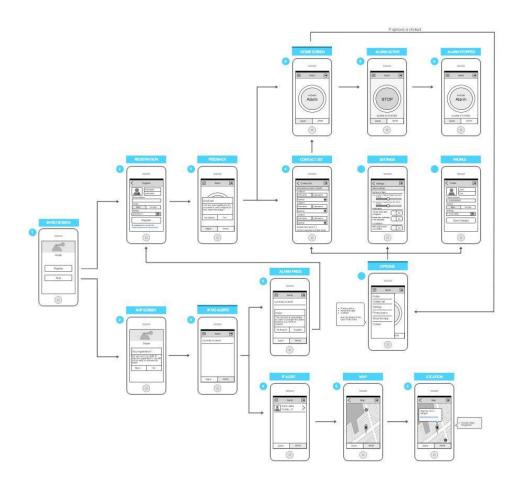
| SYSTEM: | What would you like to do?                                                                                                                                                                                                                                                                                                                |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| USER:   | I'd like to check out.                                                                                                                                                                                                                                                                                                                    |
| SYSTEM: | Okay. What is your e-mail address or account number?                                                                                                                                                                                                                                                                                      |
| USER:   | My e-mail address is nwells22@gmail.com.                                                                                                                                                                                                                                                                                                  |
| SYSTEM: | Fine. You are Nancy Wells at 1122 Silicon Avenue. Correct?                                                                                                                                                                                                                                                                                |
| USER:   | Yes.                                                                                                                                                                                                                                                                                                                                      |
| System: | All items in your cart are in stock and can be shipped today.<br>Because your order subtotal is over \$100, you qualify for free<br>UPS ground shipping (3–5 days). Other shipping options<br>include next day (\$35.00), two day (\$20.00), and USPS parcel<br>post (\$11.70, 5–7 days). How would you like your items to be<br>shipped? |

## From dialog to storyboard (part1)



## Example UI-Flow, User story





## From dialog to storyboard (part2)

| USER:     | Free UPS ground shipping.                                                                                                                                                                                                                                                 |  |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| System:   | We have a shipping address on file for you (1122 Silicon<br>Avenue). Do you want your order shipped to that address?                                                                                                                                                      |  |
| USER:     | No.                                                                                                                                                                                                                                                                       |  |
| System:   | To what address would you like the order shipped?                                                                                                                                                                                                                         |  |
| USER:     | John Wells, 1612 Jefferson Street NE, Albuquerque, NM 87123.                                                                                                                                                                                                              |  |
| System:   | Okay, the total charge is \$125.56 (\$117.90 item subtotal plus \$7.66 sales tax). Shall I charge that amount to your credit card on file (a Visa with an account number ending in 0899)?                                                                                 |  |
| USER:     | Yes.                                                                                                                                                                                                                                                                      |  |
| System:   | Your payment has been approved, and your order is being<br>prepared for shipment. A confirmation e-mail has been sent to<br>you, and another will be sent with a shipment tracking number<br>when the order is shipped later today. Can I help you with<br>anything else? |  |
| <br>USER: | No.                                                                                                                                                                                                                                                                       |  |

USER:

-----

## From dialog to storyboard (part2)

D

| Ridgeline Mountain Outfitters |                      |                               |                                   |                |   | Ridgeline Mountain Outfitters                            |                                              |                                   |                |         |
|-------------------------------|----------------------|-------------------------------|-----------------------------------|----------------|---|----------------------------------------------------------|----------------------------------------------|-----------------------------------|----------------|---------|
| rowse                         | Sha                  | re Cart                       | Orders                            | Account        | 6 | Browse                                                   | Share                                        | Cart                              | Orders         | Accourt |
|                               | Nancy V<br>1122 Sil  | icon Avenue<br>ordo, NM 87989 |                                   |                |   | P<br>Name<br>Apt#<br>Street<br>City<br>State<br>Zip Code | John V<br>1612 J<br>Albuqu<br>New N<br>87123 | Jefferson Str<br>uerque<br>Mexico | eet NE         |         |
|                               |                      | geline Mountai                |                                   |                | 8 |                                                          |                                              | e Mountain                        |                |         |
| Browse                        | Sha                  | re Cart                       | Orders                            | Account        | 0 | Browse                                                   | Share                                        | Cart                              | Orders         | Accourt |
|                               |                      | Order sum                     | mary                              |                |   |                                                          |                                              |                                   |                |         |
| Qty                           | SKU                  | Description                   | n Price                           | Ext            |   | Your pa                                                  | wment h                                      | as heen an                        | proved. Your   | Vice    |
| 1 10967335 Toddler parka re   |                      | d 44.95                       | 44.95                             |                |   |                                                          | x-xxxx-xxxx                                  |                                   | VISA           |         |
|                               |                      |                               |                                   |                |   |                                                          |                                              |                                   | -0033/1183 00  |         |
|                               | 94462                | Ladies parka blu              |                                   | 72.95          |   |                                                          | d for \$12                                   |                                   | -00337 1183 06 |         |
| 1 9                           |                      |                               | Subtotal                          | 117.90         |   | charge                                                   | d for \$12                                   |                                   |                |         |
| 1 9<br>Pleas                  | se confir            | Ladies parka blu<br>m payment |                                   |                |   | charge<br>Your or                                        | d for \$12<br>der num                        | 5.56.<br>ber is 6773              | 823.           | en      |
| 1 9<br>Pleas<br>Nancy         | se confin<br>y Wells |                               | Sublotal<br>Shipping<br>Sales Tax | 117.90<br>0.00 |   | charge<br>Your or                                        | d for \$12<br>der num<br>ler will b          | 5.56.<br>ber is 6773              |                | en      |

# 7.1.5 Guideline for design windows and forms

- Interface layout and formatting
  - Consistency
  - Labels and handling
    - Easy to identify and read
  - Distribution and Order
    - Button order
    - Tab order
  - Font and colors

- Navigation and support controls
  - Minimize
  - Maximize
  - Close
  - Scroll bars
  - Resize

- Data entry
  - Text box
  - List box
  - Combo box
  - Radio buttons
  - Checkboxes

## RMO windows form

|                                                                                        | Product Information                             |                               | Product Picture                             |            |
|----------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------|---------------------------------------------|------------|
|                                                                                        | Product ID 109                                  | 57335                         |                                             |            |
|                                                                                        | Size 6                                          |                               |                                             |            |
|                                                                                        | 5126 0                                          | -                             |                                             |            |
|                                                                                        | Color Red                                       | •                             |                                             |            |
| RIDGELINE MOUNTAIN                                                                     |                                                 |                               |                                             |            |
| OUTFITTERS                                                                             |                                                 |                               |                                             |            |
| Dro                                                                                    | duct Description                                |                               |                                             |            |
|                                                                                        |                                                 |                               |                                             |            |
| Toddlers medium-weight parka. Fle                                                      | ece lined. Hood with velcro                     | closure.                      | The second second                           |            |
| Elastic sleeve openings with glove/<br>exterior pockets with velcro closure            | mitten hooks. One interior a                    | nd two                        |                                             |            |
| Nylon/polyester shell. Cotton lining                                                   |                                                 |                               |                                             |            |
|                                                                                        | 1                                               |                               |                                             |            |
| Nyion/polyester shell. Cotton lining                                                   | <b>,</b>                                        |                               |                                             |            |
| Nyionyporyester shell. Cotton lining                                                   | ].                                              |                               | ▲ ► Next/Previo                             | us Picture |
| Nylon/poryester shell. Cotton lining                                                   | j.                                              | *                             | Next/Previo                                 | us Picture |
| wyonyporyester shell. Cotton lining                                                    |                                                 | ×                             | Next/Previo                                 | us Picture |
|                                                                                        | Search Criteria                                 | ×                             | Next/Previo                                 | us Picture |
| egular Price \$49.95                                                                   |                                                 |                               | Next/Previo                                 | us Picture |
| egular Price \$49.95                                                                   | Search Criteria                                 | Catalog Any                   |                                             | us Picture |
| egular Price \$49.95<br>ale Price \$44.95                                              | - Search Criteria<br>Key Words                  |                               | Price<br>Min                                | us Picture |
| egular Price \$49.95<br>ale Price \$44.95<br>Inventory                                 | Search Criteria<br>Key Words                    | Catalog Any<br>Gender Toddler | Price<br>Min                                | us Picture |
| egular Price \$49.95<br>ale Price \$44.95                                              | Search Criteria<br>Key Words                    |                               | Price<br>Min                                | us Picture |
| egular Price \$49.95<br>ale Price \$44.95<br>Inventory                                 | Search Criteria<br>Key Words                    | Gender Toddler                | Price<br>Min                                | us Picture |
| egular Price \$49.95<br>ale Price \$44.95<br>Inventory<br>ID COT77448<br>In Stock 41   | Search Criteria<br>Key Words                    | Gender Toddler                | Price<br>Min<br>Max                         | us Picture |
| tegular Price \$49.95<br>iale Price \$44.95<br>Inventory<br>ID COT77448                | Search Criteria<br>Key Words<br>parka<br>velcro | Gender Toddler                | Price<br>Min<br>Max<br>Clothing - Outerwear | us Picture |
| Regular Price \$49.95<br>iale Price \$44.95<br>Inventory<br>ID COT77448<br>In Stock 41 | Search Criteria<br>Key Words<br>parka<br>velcro | Gender Toddler                | Price<br>Min<br>Max<br>Clothing - Outerwear | us Picture |

## 7.1.6 Additional guideline for Web browser user interface

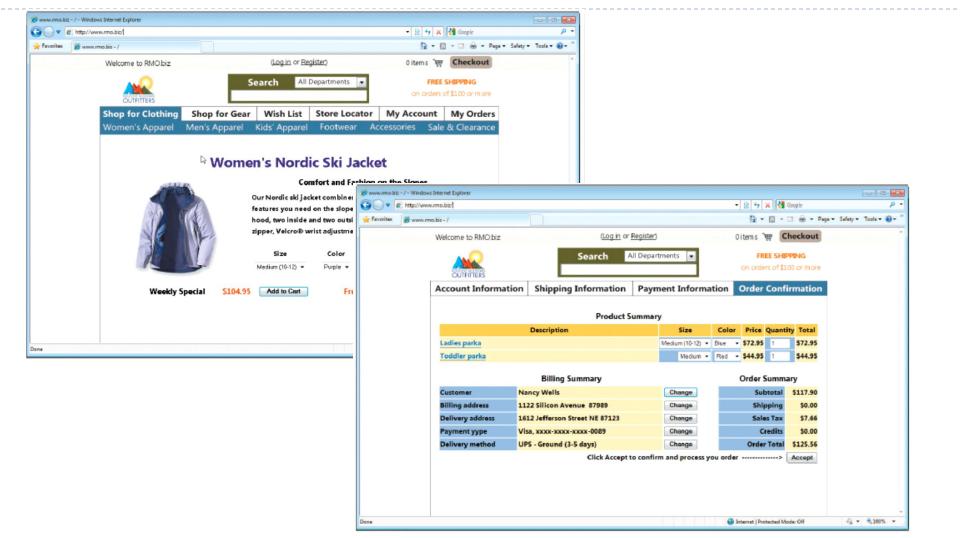
- Consistency
  - Cascading Style Sheet (CSS)
- Performance considerations
  - Network connection
  - Session time
- Picture, video, and sound
- User with disability
  - Assistive technology
  - Text-to-Speech
  - Speech-to-text

D

body {color: olive; font-family: Verdana, sans-serif; background-color: #FFFFF; font-size: 85%;} hr {text-align: center;} .navbar {font-size: 75%; text-align: center;} h1 {color: #808000;} p.chapternav {text-align: center;} .footer {font-size: 80%;}

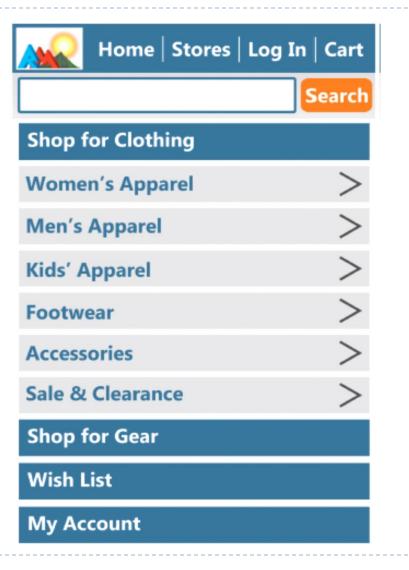


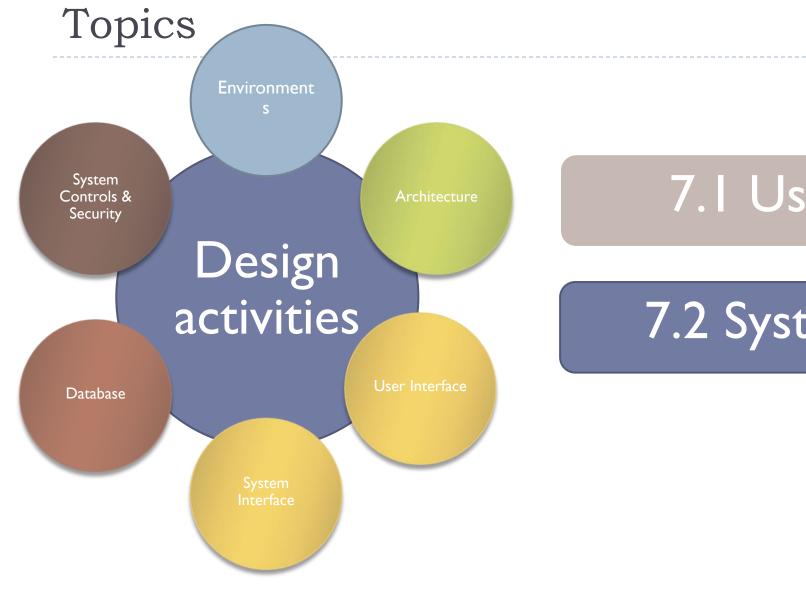
## Example: RMO using CSS for consistency



## 7.1.7 Additional guideline for handheld devices

- Challenges
  - Small screen size
  - Small keyboard and touch screen
  - Limited network capacity
  - App design guideline toolkits





7.1 User Interface

# 7.2 System Interface

# 7.2 System interface ?

- Input and output that require minimal human intervention
- Input (automatic) captured and transition transit to another system
- Output (automatic) generate or send information to other system without human interaction.
  - Example: end-month credit card statements emailed to cardholder.

# 7.2.1 Identifying system interface

#### Input form and output to other system

These are direct interfaces with other information systems, normally formatted as network messages.

#### Highly automated input and outputs

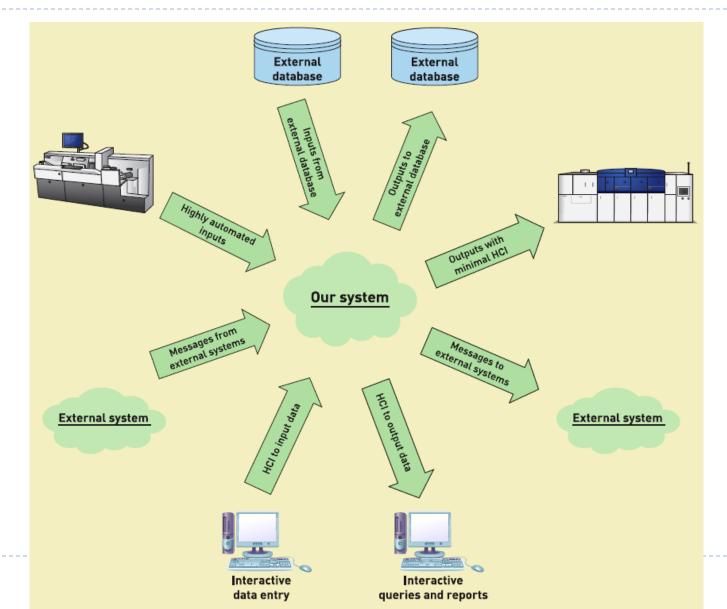
- These are captured by devices (such as scanners) or generated by persons who start a process that proceeds without further human intervention.
  - Zip code

#### Inputs and output to external databases

- These can supply input or accept output from a system.
- Web services

## Identifying system interfaces

D



## XML for system interface

#### Web service

- SOAP
- RESTful

<customer record> <accountNumber>RMO10989</accountNumber> <name>William Jones</name> <billingAddress> <street>120 Roundabout Road</street> <city>Los Angeles</city> <state>CA</state> <zip>98115</zip></billingAddress> <shippingAddress> <street>120 Roundabout Road</street> <city>Los Angeles</city> <state>CA</state> <zip>98115</zip></shippingAddress> <dayPhone>215.767.2334</dayPhone> <nightPhone>215.899.8763</nightPhone> </customer record>

# 7.2.2 Designing system interface

#### Automatic input devices

- Magnetic card strip reader
- Barcode reader
- RFID
- OCR (Optical character recognition)
- Speech recognition
- Touch screen, digitizers (graphic button)

#### Error-free

- Avoid human involvement as much as possible
- Use electronic devices wherever possible
- Validate and correct information at time and location

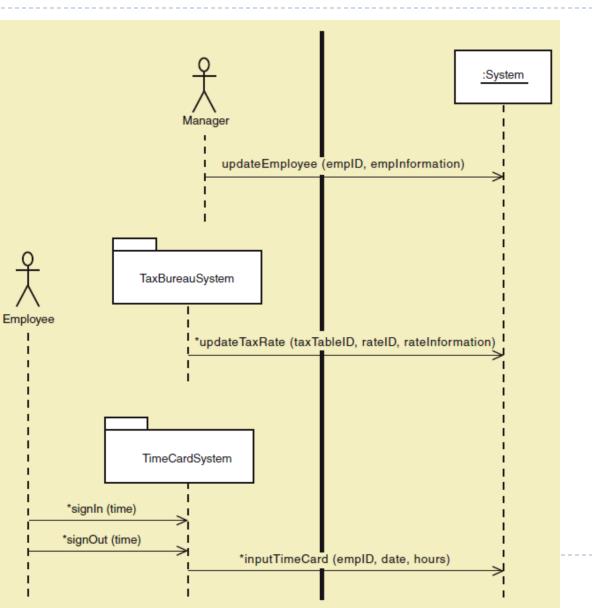






## 7.2.3 Defining the details of system inputs

- Sequence diagram
- Details for messages



### 7.2.4 Designing report, statement and turnaround document

#### Report types

- Detailed reports
- Summary reports
- Exception reports (Data + Analysis | Filter)
- Executive report
- Prediction report (History data + analysis + predict model)

#### Internal VS External outputs

- Internal documents
- External documents
  - Report for uses by people outside the organization
  - Statement, notices, stockholder reports
- Turnaround documents
  - External output that include one or more parts intended to be returned by new data or information
  - ► Bills

# 7.2.5 Designing report, statement and turnaround document

#### Electronic report

 User-interface design technique that enables a user to select summary information and supporting detail.

#### Graphical and Multimedia presentation

## External output example

|                | E MOUNTAIN<br>FITTERS                   | Ridgeline M                                     | ountain Outfitte     | rs—Shopp                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ing Ca  | rt Order                             |          |                   |
|----------------|-----------------------------------------|-------------------------------------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|--------------------------------------|----------|-------------------|
|                | omer Name:<br>omer Number:              | Fred Westing<br>6747222                         |                      | Order Number: 4673064<br>Today's Date: May 18, 2013                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |         |                                      |          |                   |
| Ship           | ping Address:                           |                                                 |                      | Billing Ad                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | dress:  |                                      |          |                   |
|                |                                         | 936 N Swivel Street<br>Hillville, Ohio 59222    |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |         | N Swivel Street<br>ville, Ohio 59222 |          |                   |
| Qty            | Product ID                              | Descriptio                                      | n                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Size    | Color                                | Price    | Extended<br>Price |
| 1              | 458238WL                                | Jordan Men's Jumpr                              | an Team J            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 12      | White/ Light Blue                    | \$119.99 | \$119.99          |
| 1              | 3478270P                                | Woolrich Men's Back                             | packer Shirt         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | XL      | Oatmeal Plaid                        | \$41.99  | \$41.99           |
| 2              | 8759425SH                               | Nike D.R.I. – Fit Shirt                         |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | м       | Black                                | \$30.00  | \$60.00           |
| 1              | 5858642OR                               | Puma Hiking Shorts                              |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | L       | Tan                                  | \$15.00  | \$15.00           |
|                |                                         |                                                 |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |         |                                      | Subtotal | \$236.98          |
|                |                                         |                                                 |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |         |                                      | Shipping | \$8.50            |
| Ship           | ping Informatio                         | n:                                              | Payment Information: |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |         |                                      | Тах      | \$11.25           |
|                | ing Method:                             | Normal 7–10 day                                 |                      | The second |         |                                      |          | \$256.73          |
| Shipp<br>Track | ing Company:<br>ing Number:<br>Address: | UPS<br>To be sent via email<br>FredW253@sol.com |                      | K – X X X X                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | - 5 7 8 | _                                    |          |                   |

Thank you for your order. It is a pleasure to serve you. Check back next week for new weekly specials!!

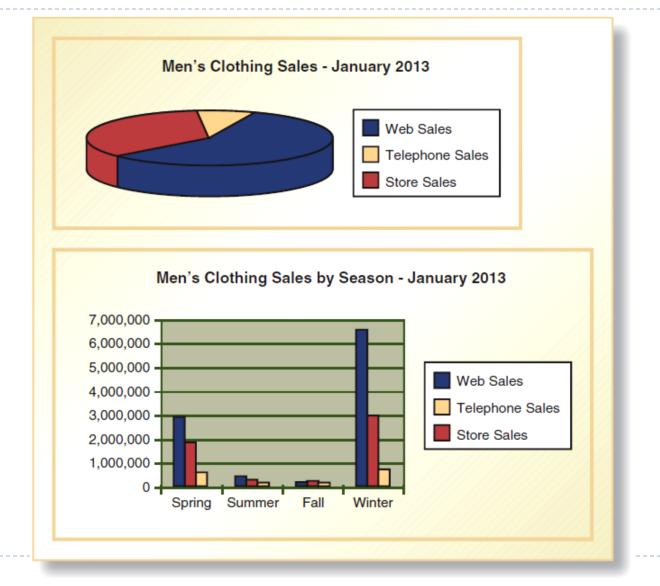
#### Internal output example – detailed control break report

| ID    | Sea                           | ason                                                                                | Category       | Supplier                                                                  | Unit Price                      | Special Price                                                              | Discontinued  |
|-------|-------------------------------|-------------------------------------------------------------------------------------|----------------|---------------------------------------------------------------------------|---------------------------------|----------------------------------------------------------------------------|---------------|
| RMO1  | 2587 Sp                       | r/Fall                                                                              | Mens C         | 8201                                                                      | \$39.00                         | \$34.95                                                                    | No            |
| Descr | iption Outdo                  | or Nylon                                                                            | Jacket with Li | ning                                                                      |                                 |                                                                            |               |
|       | Size                          | Color                                                                               | Style          | Units in Stock                                                            | Reord                           | ler Level                                                                  | Units on Orde |
|       | Small                         | Small Blue 691 150                                                                  |                | 50                                                                        | 11                              |                                                                            |               |
|       |                               | Green                                                                               |                | 723                                                                       | 1                               | 50                                                                         |               |
|       |                               | Red                                                                                 |                | 569                                                                       | 1                               | 50                                                                         |               |
|       |                               | Yellow                                                                              |                | 827                                                                       | 1                               | 50                                                                         |               |
|       | Medium                        | Blue                                                                                |                | 722                                                                       | 1                               | 50                                                                         |               |
|       |                               | Green                                                                               |                | 756                                                                       | 1                               | 50                                                                         |               |
|       |                               | Red                                                                                 |                | 698                                                                       | 1                               | 50                                                                         |               |
|       |                               | Yellow                                                                              |                | 590                                                                       | 1                               | 50                                                                         |               |
|       | Large                         | Blue                                                                                |                | 1289                                                                      |                                 | 50                                                                         |               |
|       |                               | Green                                                                               |                | 1455                                                                      |                                 | 50                                                                         |               |
|       |                               | Red                                                                                 |                | 1329                                                                      |                                 | 50                                                                         |               |
|       |                               | Yellow                                                                              |                | 1370                                                                      | 87                              | 50                                                                         |               |
|       | Xlarge                        | Blue                                                                                |                | 1498                                                                      |                                 | 50                                                                         |               |
|       |                               | Green                                                                               |                | 1248                                                                      |                                 | 50                                                                         |               |
|       |                               | Red                                                                                 |                | 1266                                                                      |                                 | 50                                                                         |               |
|       |                               | Yellow                                                                              |                | 1322                                                                      | 1                               | 50                                                                         |               |
| ID    | Se                            | ason                                                                                | Category       | Supplier                                                                  | Unit Price                      | Special Price                                                              | Discontinue   |
| RMO2  | 8497 Al                       | 1                                                                                   | Footwe         | 7993                                                                      | \$49.95                         | \$44.89                                                                    | No            |
| Descr | iption Hiking                 | Walkers                                                                             | with Patterne  | d Tread Durable                                                           | Uppers                          |                                                                            |               |
|       | Size                          | Color                                                                               | Style          | Units in Stock                                                            | Reord                           | ler Level                                                                  | Units on Orde |
|       | OILC                          |                                                                                     |                |                                                                           |                                 |                                                                            |               |
|       | 7                             | Brown                                                                               | 20             | 389                                                                       | 1                               | 00                                                                         |               |
|       |                               | Brown<br>Tan                                                                        | 70             | 389<br>422                                                                |                                 | 00                                                                         |               |
|       |                               | Tan                                                                                 |                |                                                                           | 1                               |                                                                            | 1             |
|       | 7                             |                                                                                     |                | 422                                                                       | 1                               | 00                                                                         |               |
|       | 7                             | Tan<br>Brown                                                                        |                | 422<br>597                                                                | 1<br>1<br>1                     | 00                                                                         | -/-           |
|       | 7                             | Tan<br>Brown<br>Tan                                                                 |                | 422<br>597<br>521                                                         | 1<br>1<br>1<br>1                | 00<br>00<br>00                                                             |               |
|       | 7                             | Tan<br>Brown<br>Tan<br>Brown                                                        |                | 422<br>597<br>521<br>633                                                  | 1<br>1<br>1<br>1<br>1           | 00<br>00<br>00<br>00                                                       |               |
|       | 7<br>8<br>9                   | Tan<br>Brown<br>Tan<br>Brown<br>Tan                                                 |                | 422<br>597<br>521<br>633<br>654                                           | 1<br>1<br>1<br>1<br>1<br>1<br>1 | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00                               |               |
|       | 7<br>8<br>9                   | Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown                                        |                | 422<br>597<br>521<br>633<br>654<br>836                                    | 1<br>1<br>1<br>1<br>1<br>1<br>1 | 00<br>00<br>00<br>00<br>00<br>00<br>00                                     |               |
|       | 7<br>8<br>9<br>10<br>11       | Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan                 |                | 422<br>597<br>521<br>633<br>654<br>836<br>954<br>862<br>792               | 1                               | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00                   |               |
|       | 7<br>8<br>9<br>10             | Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown        |                | 422<br>597<br>521<br>633<br>654<br>836<br>954<br>862<br>792<br>754        | 1                               | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00       |               |
|       | 7<br>8<br>9<br>10<br>11<br>12 | Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan |                | 422<br>597<br>521<br>633<br>654<br>836<br>954<br>862<br>792<br>754<br>788 |                                 | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00 |               |
|       | 7<br>8<br>9<br>10<br>11       | Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown<br>Tan<br>Brown        |                | 422<br>597<br>521<br>633<br>654<br>836<br>954<br>862<br>792<br>754        |                                 | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00       |               |

## Summary and detailed report

| Year 2013                     | Month                    | January                           |                                   |                               |                |                               |               |              |
|-------------------------------|--------------------------|-----------------------------------|-----------------------------------|-------------------------------|----------------|-------------------------------|---------------|--------------|
| Category                      | Season<br>Code           | Web<br>Sales                      | Telephone<br>Sales                | Mail<br>Sales                 | Total<br>Sales |                               |               |              |
| Footwear                      | All                      | \$ 289,323                        | \$ 1,347,878                      | \$ 540,883                    | \$ 2,1         | 178,084                       |               |              |
| Men's Clothing                | Spring<br>Summer<br>Fall | \$ 1,768,454<br>213,938           | \$ 2,879,243<br>387,121           | \$ 437,874<br>123,590         | 7              | 691,484<br>724,649            |               |              |
|                               | Winter<br>All            | 142,823<br>2,980,489<br>1,939,729 | 129,873<br>6,453,896<br>4,897,235 | 112,234<br>675,290<br>349,234 | 10,1           | 384,930<br>109,675<br>086,198 |               |              |
| Totals<br>Women's<br>Clothing | Spring<br>Summer<br>Fall |                                   | 747.368                           | \$ 1,698,222                  |                | 391,023<br>965.610            |               |              |
| Totals                        | Winter<br>All            | Mor                               | thly Sales De                     | tail                          |                |                               |               |              |
|                               |                          | Year                              | 2013 Ma                           | onth January                  | y Catego       | ory Men's C                   | lothing Seas  | on Win       |
| -                             |                          |                                   |                                   |                               |                |                               |               |              |
|                               |                          | Prod                              |                                   |                               | Web<br>Sales   | Telephone<br>Sales            | Mail<br>Sales | Tota<br>Sale |

## Graphical output



## Summary

#### Two types of interfaces

- User interface
- System interface